

# LoanTec<sup>®</sup>

## Financial Software

830.896.7107 Sales, Rules and Training

830.401.0081 Development and Support

*LoanTec<sup>®</sup> Requirements and Pricing for Products and Services*

### **LoanTec<sup>®</sup> Loan Office Software Management System:**

*Please Note - All prices are monthly and include program, updates, training and software technical support\*. All prices are subject to change. Prices are based on LoanTec<sup>®</sup> approved hardware. Hardware not approved for use by LoanTec<sup>®</sup> may prohibit correct installation of software. You may and we prefer you supply your own hardware. However, for beginners, we will furnish hardware at our cost + 20% since we can correctly size the system for optimum performance and completely test it in our offices before installation. We want to be sure you will have trouble free service and correct hardware is vital.*

### **Base Lease per Office:**

Base Lease includes 1 workstation \$220.00

### **Additional Workstations:**

Each additional workstation (2-5) 20.00

Each additional workstation (6-9) 15.00

Each additional workstation (10+) 10.00

**Discounts:** Beginning with the second office lease, each additional office lease earns a 1% discount from the base lease and additional workstations. For example, 2 office leases earn a 2% discount off the base price and additional workstations. 10 office leases earn a 10% discount off the base price and additional workstations. 25 office leases earn a 25% discount off the base price and additional workstations. No discount greater than 25% is currently available, except for networked offices, as outlined below. Discount applies to base leases and workstations only and not any other services.

**Networked offices:** Beginning with the 5th office, an additional 2% discount is given if all offices are networked into one office server system on a network approved by LoanTec<sup>®</sup> and that office has an acceptable high speed connect. Discount applies to base leases and workstations only and not any other services. The 2% is calculated on the discounted base leases and not the full base price.

### **LoanTec<sup>®</sup> Home Office Management System:**

The LoanTec<sup>®</sup> Home Office Management system is included at no charge with 2 or more branch offices. The Home Office Program combines all branch offices into 1 program. The routine is totally automated and allows the user to see all transactions, including loans and payments for each account. The Home Office system is generally used by supervisors, owners, and accountants to review the overall operations.

### **LoanTec<sup>®</sup> Services:**

**NOTE:** Our staff is not allowed to work in offices that permit smoking during the demo, installation, or training process.

**Demonstrations:** Free on-line demonstrations with live data are available. A windows computer and a high speed connection are needed.

**Normal Installation/Training Services:** \$600.00 per day + expenses. (food, travel, lodging etc.) Normal Installation Service is generally a system setup in your office with no data entry or data conversion.

**Special Installation Services:** Quote in advance.

**Hardware and Other Purchases:** Hardware and other outside purchases are payable in advance.

**Training Services:** Initial training on system use at setup is no charge.

**Electronic Data Conversions:** Based on your current system and always quoted before conversion.

**\*Software Technical Support:**

Technical support is included at no charge during normal business hours and generally covers most day-to-day LoanTec® issues that arise. There may occasionally be items that are not included like, but not limited to, lack of diligence of user, nonLoanTec® software/hardware, or other event that, in the opinion of LoanTec®, is beyond the scope of support. We will always tell you if support requests are beyond the regular support guidelines and before you incur any additional costs.

End 03.09.2015 / cj